

Pratibha Devisingh Patil Engaging the WOrld

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During her tenure as President of India, Smt. Pratibha Devisingh Patil embarked on a series of State visits around the world. She invited high level business delegations to accompany her thereby enhancing the purpose of her State visits to include an economic agenda. Issues of concern to Indian industry were raised, MoUs were signed and, in general, trade and investment prospects of Indian industry were addressed.

This book offers an overview of the objectives and outcomes of these State visits.



India's growth story is not only a reflection of the new dynamism of a young India, but it is also a reaffirmation that the values of democracy, pluralism and the rule of law can sustain high economic growth. Further, the economic transformation under way in India, not only augurs a better future for its one billion plus people; it has also helped India become an anchor of stability and a hub of opportunity for the global economy



Foreword



Dr Christy Fernandez Secretary to the President of India

The new world diplomacy has witnessed the emergence of economic diplomacy as a powerful tool along with political and cultural diplomacy. In this context, the visits of high profile business delegations in promoting bilateral and international economic relations are quite significant. It was a novel practice launched by H.E. the President, Smt. Pratibha Devisingh Patil to take business delegations on her State Visits abroad. The Business Summits and one to one meetings organised by such Business delegations proved to be effective catalysts for triggering array of economic activities with immediate as well as long term prospects. The unstinted support extended by the three principal Business Chambers viz., CII, FICCI and ASSOCHAM who took lead roles in organising the events made the Presidential Visits broad based, projecting India as a welcome partner in business ventures. Bilateral business summits, business to business meetings and high level interaction between the Indian delegation and the host country authorities have opened up new vistas for expanding several important areas of economic interests between India and the countries visited. There were representatives from diverse sectors like industry, trade, commerce, IT, science & technology, tourism & hospitality, education, pharmaceuticals, chemicals & fertilizers, oil & natural gas, mining, infrastructure, social entrepreneurs etc on these business delegations. In several countries, MoUs were signed between Indian business houses and the host country counterparts. The delegation level and one to one meetings have helped in removing bottlenecks, clearing apprehensions and identifying fresh avenues for new and mutually beneficial economic activities. This has resulted in boosting bilateral economic relations and people to people contacts.

I compliment the business community for their enthusiastic and whole hearted commitment to follow up the leads emerging from the business delegations to their logical conclusion. The coordinated efforts of the three Business Chambers to bring out this Compendium is a valuable exercise and will prove to be a useful reference guide to take forward the legacy left by President Smt. Patil. I convey the President's greetings and best wishes to the Chambers, their members and the business community at large.

Rashtrapati Bhavan, New Delhi 6 June, 2012



Message





D S Rawat Secretary General, ASSOCHAM

India's growing economy, strategic location, friendly foreign policy and large and vibrant diaspora has won it many allies. India's political and economic leadership have skillfully promoted the interest of Indian trade in global conclave. Today our large and growing domestic market attracts companies from all over the world which are wishing to expand and diversify.

The initiative taken by the Hon'ble President of India, Smt. Pratibha Devisingh Patil in linking the business community with their counterparts abroad by taking the business delegation with her to various countries is a reflection of the Government and private enterprises partnerships that accelerates the economic development of our country. ASSOCHAM conveys its sincere thanks to the Hon'ble President of India for providing it with an opportunity to contribute towards expanding the reach of Indian business community in the global era by being part of this unique initiative. The initiative was a landmark step which has seen several major commercial decisions being taken during the visits and thereafter. These visits of the business delegations from wide ranging sectors and the Business Forums held in each of these countries have given a major fillip to the business houses in terms of enhancing their stature and credibility, which in turn has provided them the right platform for meeting their economic engagements in the countries visited.

The compendium covering the brief status report on the various Presidential visits clearly depicts the importance of such visits as there have been very substantial benefits derived by the business community in entering into new ventures, making new investments, expanding their horizon of activity on both imports & exports in various fields. In addition, these visits have provided the opportunities to the delegates for voicing their concerns related to their business directly to the Hon'ble President for being taken up the highest appropriate level for resolution.

I am sure that the compendium will be proudly treasured by all alike including businessmen, officials, academicians etc as a valuable reference document.

With my good wishes for continuing our warm and strong ties.



Message





Chandrajit Banerjee Director General, CII

May 1985. Rajiv Gandhi, then India's new Prime Minister decides to take CII delegation along with him to Russia. Business Delegation with a Head of State! Never heard of before in India. There were many skeptics. But for CII, that was just about the beginning of a new journey. Political Diplomacy combined with Economic Diplomacy.

1991. No foreign exchange reserves. Pain. Disillusionment. Fear. Uncertainty. Despair. Economic Gloom. Then the current Prime Minister and then Finance Minister Dr Manmohan Singh started the reform process and today India is a economic force to reckon with. With reforms came more privatization, openness, FDI, jobs, aspirations, etc. We have come a long way since then.

2011-2012. Slowdown in growth, though India still holding higher growth than many other developed economies. Global economies slowing down. Time to intensify India's global engagements more than ever. Seek. Collaborate. Cooperate. Extend helping hand. Help build and support economies.

Today, Government and Industry are working in tandem. Both recognize the value of collaboration in a growing economy. Both are ready to partner each other to take the economy to higher levels. India's rising global business engagements necessitate a united approach. This coming together of government and industry reassures our international partners in a time of economic uncertainty and also reinforces our commitment to make India a global economic power. Business delegations routinely accompany Prime Ministers, Ministers, and Secretaries of India on their overseas visits. Large business contingents come with high-level overseas visitors. Thus economic presence adds to global impact of the nation.

Mrs Pratibha Devisingh Patil, the first woman President of India, has also been the first President of India to take business delegations with her, to most of the countries she has visited during her tenure. A landmark step, which has strengthened the bilateral trade and economic cooperation between India and that country. During her trips, she has patiently listened to and understood the business issues and potential from the industry and have in turn, raised the business and economic issues of Indian Industry with key officials at the highest levels in these countries. Her visits also provided good exposure and provided the much-needed access and networking opportunities for the business delegates. CII members have found the visits with the President of India useful in enlarging economic cooperation and tapping business potential.



Message





Dr Rajiv Kumar Secretary General, FICCI

India's global diplomatic stock is on the rise. With increasing re-affirmation in a nation's influence comes the need to synchronise the nation's foreign and related policies so that the economic and business aspirations of the nation can be realized.

In the last five years Smt. Pratibha Devisingh Patil, Hon'ble President of India adopted a novel approach to re-vitalise India's long-standing bilateral relations; she cultivated new markets for Indian industry through her focused visits abroad. From the perspective of India's industry leaders, these initiatives could not have come at a more opportune time. The entrepreneurial zeal of a nation on the move was ably matched and guided by the astute diplomatic acumen of Madam President in the way she sought to promote India's business interests.

FICCI was honoured to organise business delegations that accompanied Madam President during her state visits. Be it Europe, Africa, Middle East or Asia, a clear business agenda was always discussed and implemented in advance after duly consulting with industry members. This calibrated approach contributed in no uncertain terms to defining the politico-economic agenda and promoting Indian industry. As an active participant in the President's visits, FICCI was able to expand its reach to new regions, cultivate institutional cooperation and develop business synergies that could be harnessed over a period of time.

The feedback received from industry regarding these delegations has been very positive; moreover FICCI effectively incorporated the suggestions of industry members as it sought policy changes and re-alignments that cut across sectors to impact the national policy framework. The impact of these state visits has been multi-pronged. New vistas have been opened for Indian businesses to benefit from and several agreements have been inked during these visits.

In Smt. Pratibha Devisingh Patil, we always found an affable leader and a guiding light. Her tenure as President of India will be remembered for its zeal to promote the interests of India's industry across the globe.



Overview of the Hon'ble President of India's State visits to various countries from 2008 to 2012





BRAZIL MEXICO CHILE

April 13-22, 2008

The President embarked on her journey of economic diplomacy to Brazil, Mexico and Chile accompanied by a delegation of businessmen and industrialists from diverse sectors including automotives, tourism and bio-fuels. The business delegation was led by Mr Madhur Bajaj, Vice Chairman, Bajaj Auto Limited.

Brazil



Smt. Pratibha Devisingh Patil, Hon'ble President of India with the Indian business delegation in Brazil



Highlights

The National Confederation of Industries (CNI) finalized an MoU between the Social Service of Industry (SESI) and their Indian counterpart to work in the field of social welfare and Corporate Social Responsibility.

Investments in infrastructure, mining, oil, gas biofuels and tourism were also deliberated amongst the business communities on both sides.

Further to the visit of the Hon'ble President of India and the delegation, continued efforts have been made to interact and increase exchanges between Brazil and India. Trade between the two countries has grown rapidly from US \$1.4 billion in 2004 -2005 to US \$6.3 billion in 2010 -11. Exports to Brazil have expanded more rapidly than imports.



Smt. Pratibha Devisingh Patil, Hon'ble President of India addressing the business seminar in Brazil



Mexico

Continued business missions will definitely help in realising the target of USD 5 billion by 2010.

Dr Eduardo Sojo Minister of Economy Mexico



Smt. Pratibha Devisingh Patil, Hon'ble President of India addressing the business seminar in Mexico

In Mexico, a section of the delegation participated in the meeting at Cancun on India and Mexico organized by PROMEXICO and discussed strategy to achieve the US\$ 5 billion target for bilateral trade between India and Mexico by 2010.

An agreement with Mexican Business Council for Foreign Trade, Investment and Technology (COMCE) to set up a Joint Business Forum to increase trade and investment between Mexico and India was also signed.

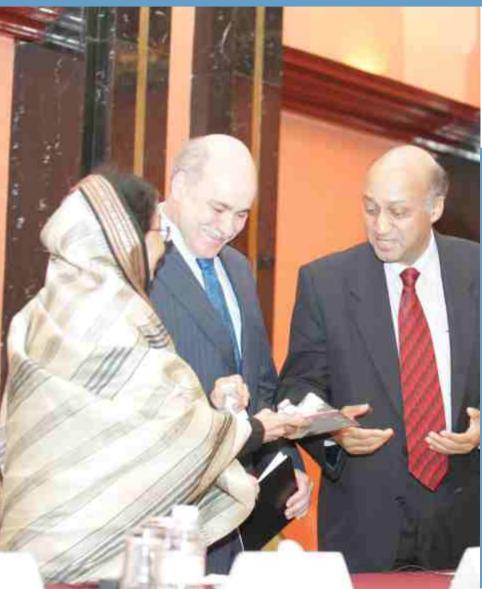
An important development was a tie-up between the Self Employed Women's Association (SEWA) and India-Mexico Business Chamber to start a Mexican chapter of SEWA.

There were fruitful discussions by industry members on entering into joint ventures in bio-fuels, mining, tourism and agri-business.

Highlights



Chile



The delegation gained considerably from a business interaction organized with the Chile-India Chamber of Commerce where many joint ventures and investment opportunities in the field of mining, IT & ITeS and education sectors were brought to the discussion table.

There were breakthrough developments in several sectors such as biofuels and tourism.

Opportunities to set up and acquire integrated bio-fuel plants and invest in hotels, ayurveda, yoga centres and wellness centres were also discussed. The social entrepreneurs entered into collaboration with local partners, especially in Mexico.

Highlights

Smt. Pratibha Devisingh Patil, Hon'ble President of India at the business conference organised in Chile. Also seen in the picture is Mr Madhur Bajaj, Vice Chairman, Bajaj Auto Limited (R)



For business, it was a very exciting and fruitful visit to be a part of the Presidential delegation. Aditya Birla Group is looking to set up a green field plant for carbon black in Mexico. We are in the process of negotiating fiscal benefits with Government and signing an agreement to purchase land with the authorities.

Surendra Goyal Joint President Aditya Birla Group

As the business member of the business delegation accompanying the Hon'ble President of India, United Phosphorus had a great opportunity to meet with industry and government in both Brazil and Mexico. We have very good future in Brazil and are looking at buying a factory. In Mexico, we have been able to have excellent business development meetings with the Government.

Rajju shroff Chairman and Managing Director United Phosphorus Ltd. Opportunities in Tourism in Latin America are great. India can offer investments in hotels, ayurveda, yoga and wellness centres in Brazil and *Mexico...Tourism is the answer* for inclusive sustainable arowth as it provides highest employment and distribution of wealth...I recommend to motivate a delegation of tourism from Brazil and Mexico to India with a specific purpose of cross promotion. India can take a road show to Latin America for promotion.

Apurv Kumar Executive Director Clark Group of Hotels.

Being a part of business delegations accompanying the President of India was a tremendous learning experience for SEWA. Several opportunities have emerged for SEWA to be in the mainstream market.

Reema Nanawaty Director SEWA



VIETNAM

November 24-28, 2008

This was the second State visit of the Hon'ble President accompanied by a high profile business delegation drawn from diverse sectors like chemicals, hydro power, mineral exploitation and processing and agricultural product processing. The main thrust of the visit was to increase bilateral trade to US\$ 3 billion by 2010. The business delegation was led by Mr Indronil Sengupta, Chief Executive, South East Asia Projects, Tata Steel.

Vietnam



Smt. Pratibha Devisingh Patil, Hon'ble President of India addressing the India-Vietnam Business Forum





India's Industry associations in consultation with Vietnam Chamber of Commerce and Industry (VCCI) provided a forum to discuss a framework for a strategic partnership and long term import-export strategies. The visit saw deliberations on new areas of investment by Indian Business Houses in ethanol, renewable energy, pharmaceuticals, education and tourism sectors.

The participating Indian companies have since expanded their operations in Vietnam with Bohra Industries setting up a US\$ 20 million project in Vietnam and Essar Group signing a joint venture agreement with Vietnam Steel Corp. and Vietnam General Rubber Corp. to set up a US \$527 million hot strip mill in the Phu Me industrial zone in Baria Vung Tau province.

Smt. Pratibha Devisingh Patil, Hon'ble President of India at India-Vietnam Business Forum. Also seen in the picture are Mr Ashwani Kumar, Hon'ble Union Minister of State for Industrial Policy and Promotion, Government of India (R) and Vice Chairperson of People's Committee of Vietnam, Madam Nguyen Thi Hong(L)







SPAIN & POLAND

April 21-24, 2009

A multi-sectoral Indian business delegation drawn from a wide range of sectors including IT, infrastructure development and construction, financial services, railway applications dyes & chemicals, energy, agri business, heavy engineering, high technology electronics, textile and automobiles, accompanied the Hon'ble President on this visit. The business delegation to Spain was led by Dr Mukesh Aghi, Chairman and CEO, Steria (India) Ltd. and the delegation to Poland by Mr Chetan Seth, Chairman and MD, The Chemon Group.

Spain



Smt. Pratibha Devisingh Patil, Hon'ble President of India at the India-Spain Business Meeting in Madrid

Three important MOUs on agriculture, renewable energy and tourism were signed between the Indian Government and the Spanish Ministries. Six areas with clear synergies between the two countries were identified namely infrastructure development, renewable energy, agriculture, R&D, tourism and cooperation for Latin American market.

India and Spain are also pursuing opportunities to create joint programmes on entrepreneurship creation. The visit has also opened avenues for discussions with Spanish immigration authorities on policies to ease the two-way movement of entrepreneurs, intra-company transfers and work permits for India's skilled manpower.

Highlights



Poland

The delegation's visit to Poland witnessed two Government to Government agreements in tourism and health and medicine.

The Indian business delegation discussed issues like scope of economic cooperation with Poland and ways by which Indian entrepreneurs could tap the third country markets, facilities and promotional packages being offered by Polish SEZs, and scope of cooperation in food processing, mining, chemical, renewal and geothermal energy. Among the areas of interest being pursued further are the setting up of a project company under Public Private Partnership (PPP) by Indian and Polish entrepreneurs for infrastructure projects.



Signing of MoU between India and Poland in the presence of Hon'ble President of India







I have benefitted tremendously as being part of the business delegations that have accompanied the President. I have had the privilege of leading one such Indian business delegation to Spain a few years ago. Economic diplomacy has become a priority with the specific objectives of improving market access and trade with bilateral partners, increasing foreign direct investment, and marketing India abroad. It is great to see this new phenomena of business delegations being integral to bilateral state visits, as a result of the strong commitment from the government to include the private sector in events that were traditionally the domain of the government.

Dr Mukesh Aghi Chairman and CEO Steria (Asia-Pac)



TAJIKISTAN September 6-10, 2009

A 14 member business delegation accompanied the Hon'ble President of India to Tajikistan. The main objective was to understand the current economic and commercial situation in Tajikistan, interact with the business community there and examine ways to enhance bilateral trade and business cooperation between the two countries. Mr Shiv Vikram Khemka, Vice Chairman, SUN Group, led the business delegation.

Tajikistan



Indian business delegation with Smt Pratibha Devisingh Patil, Hon'ble President of India during the visit to Tajikistan



Highlights

The potential of the trade and business ties between the two countries were brought to the forefront in hydropower, agriculture, mining, infrastructure, IT, banking & financial services, commodity trade, food processing, pharma, tourism, education and automobiles.

The delegation shared its experiences of working in Tajikistan in an exclusive interaction with the Hon'ble President of India. She assured full cooperation from the Indian government in finding solutions and improving the business and investment climate between the two countries.



Hon'ble President of India addressing the India Tajik Business Forum along with her counterpart HE Mr Emomali Rahmonov, President of Tajikistan



Indian business delegation at the Tajik Chamber of Commerce



UNITED KINGDOM & CYPRUS

October 26-29, 2009

The business delegation accompanying the Hon'ble President of India to UK, led by Mr Harsh Pati Singhania, Managing Director, JK Paper Ltd, consisted of top CEOs, from various sectors.

The business delegation to Cyprus, led by Mr Vimal Mahendru, Executive Director, Indo Asian Fusegear Ltd, represented a wide range of sectors like construction, engineering services, financial services, IT& ITeS, infrastructure development etc.

United Kingdom



Queen Elizabeth II handing over the Queens Baton Relay for the Commonwealth Games 2010, to Smt. Pratibha Devisingh Patil, Hon'ble President of India in London





Smt. Pratibha Devisingh Patil, Hon'ble President of India addressing the Summit on 'UK India: Partnership in Action', in London

One of the key objectives of the visit was to enhance business outreach and promote India as an attractive investment and business destination.

A Summit on "UK-India: Partnership in Action" was also organized by the apex Indian industry associations in partnership with UK India Business Council (UKIBC). This was addressed by the Hon'ble President of India and other key dignitaries including Lord Mandelson, the then Secretary of State for Business Innovation and Skills and Rt Hon Patricia Hewitt, Chair UKIBC.



Indian business delegation during the UK visit

Highlights



Cyprus



Smt Pratibha Devisingh Patil, Hon'ble President of India at the Interactive Business Meeting in Cyprus

The Cyprus Chamber of Commerce and Industry organized an Interactive Business Meeting in honour of the Hon'ble President of India and the accompanying delegation. The highlight was the signing of an MoU between Case Group, an Indian company and NORASCO Ltd, a Cyprus company on cooperation in the field of solar energy in India, worth 50 million Euros.





CHINA May 26-31, 2010

A 57 member strong business delegation, led by Mr Mahesh P Trikha, Managing Director, Aargus Global Logistics Pvt. Ltd., accompanied the Hon'ble President of India during her visit to China.

China



Smt Pratibha Devisingh Patil, Hon'ble President of India meeting with the members of the Indian Business delegation during her visit to China

The India-China Business Forum organized in partnership with the China Council for the Promotion of International Trade (CCPIT) saw an exclusive inhouse meeting for the business delegation to meet with the President and her official delegation. The business delegation availed of this opportunity to put before the President and delegation, various issues relating to doing business with the Chinese and also shared prospects for future trade exchanges with China. The business delegates acknowledged that it was a highly successful visit which enabled them to interact with their Chinese counterparts in Shanghai and exchange views on increasing the current level of trade relations.





Politically positive vibes, encouraging environment to invest. Clear opportunities in Natural Resources. The visit has been great for Indian business.

P R Dhariwal CEP ESAAR Steel Caribbean Ltd. ESSAR Group





LAO PDR & CAMBODIA

September 12-15, 2010

The business delegation, led by Mr R K Gupta, CMD, WAPCOS, to Lao PDR and Cambodia was drawn from sectors such as energy, mining, steel, ministry of water resources, project engineering, construction, consultants, and pharmaceuticals, amongst others. The objective was to raise bilateral trade; the real potential of which remains untapped.

Lao POR



Smt. Pratibha Devisingh Patil, Hon'ble President of India along with Indian business delegation in Vientiane





Smt. Pratibha Devisingh Patil, Hon'ble President of India at the India-Lao Business Forum Meeting in Vientiane

At the India - Lao Business Forum in Vientiane, organized in coordination with the Embassy of India and Lao National Chamber of Commerce, opportunities for trade and investment in Lao PDR were discussed. About 250 Lao companies gave an overwhelming response.

At the briefing meeting with the Hon'ble President of India, the delegates were able to highlight the issues of concern like multiple entry visas, logistics problems etc.

Highlights



Cambodia



Smt Pratibha Devisingh Patil, Hon'ble President of India along with the representatives from the Indian Industry at Phonm Penh

An India – Cambodia Business Forum was organized in Phonm Penh in coordination with the Embassy of India and Cambodian Chamber of Commerce. Business persons from both countries interacted to explore business potentials. More than 300 Cambodian Businessmen were present at the occasion. Discussions focused on expansions in economic relations and trade.

An exclusive meeting of the accompanying business delegates with the Hon'ble President of India was also organized.

Highlights



UAE & SYRIA

November 21-29, 2010

To provide further impetus to trade and economic ties between India, UAE and Syria, a 58 member Indian business delegation, led by Mr VRS Natarajan, Chairman and Managing Director, Bharat Earth Movers Ltd, accompanied the Hon'ble President to these two countries.

UAE



Smt. Pratibha Devisingh Patil, Hon'ble President of India with H E Ms Sheikha Lubna Al Qasimi, Minister of Foreign Trade, Government of UAE (L) and other dignitaries





Smt. Pratibha Devisingh Patil, Hon'ble President of India delivering the keynote address at the business meeting in Dubai

At the business meeting in Dubai, the delegation got a hands-on understanding of the market and the vast untapped potential across sectors, existing in the UAE. Internal business meetings organised between Hon'ble President, Indian business delegation and Indian business leaders from the UAE brought forth a number of valuable suggestions on furthering economic relations between the two countries, especially in education, oil & gas, banking, infrastructure, real estate, healthcare, skill development and IT & ITeS. Representatives from Apollo Hospitals (healthcare), HCL infosystems (IT & ITES), Raheja Developers (real estate), Punj Lloyd (EPC projects) and Rashtriya Chemicals and Fertilisers presented their plans to forge business alliances.







Indian business delegation with Smt. Pratibha Devisingh Patil, Hon'ble President of India in Damascus





The significant outcome of the visit was the signing of an MoU to formally launch the India-Syria Business Council. The delegation was hosted by Damascus Chamber of Commerce and Industry. The ensuing business meetings between Indian and Syrian businessmen presented an ideal platform for the two sides to discuss and evaluate the possibilities of enhancing greater synergies between the two business communities.

Smt. Pratibha Devisingh Patil, Hon'ble President of India delivering the keynote address at the Syrian Indian Business Summit in Damascus

Highlights



President's foreign visits give impetus to mutual relations besides bringing stature to Indian businessmen. FICCI has been successfully organizing various business delegations accompanying Heads of State along with other partner organizations. As part of delegation accompanying The President of India, I met senior global leaders and gained valuable information on business opportunities and development. It provided insights into perceptions of foreign business leaders as also views and thinking of those who design and implement policies at the highest level in these countries. This, I believe is essential for economic diplomacy, which is of essence today.

Harsh Pati Singhania Managing Director JK Paper Limited



MAURITIUS

April 24-28, 2011

A 55 member strong Indian business Delegation, led by Mr Navin M Raheja, Managing Director, Raheja Developers Ltd., accompanied the Hon'ble President of India on her visit to Mauritius.

Mauritius



Smt Pratibha Devisingh Patil, Hon'ble President of India addressing the India-Mauritius Business Meet



Highlights

Several meetings were organized between the Indian delegation and businessmen of Mauritius. The visit generated a greater momentum towards a deeper, strengthened and more diverse partnership between the two countries.

The discussions focused on a diverse range of issues covered under multisectoral and vibrant bilateral partnership. The members of the business delegation had the opportunity to interact with their counterparts and important ministers of the Government of Mauritius.



Smt Pratibha Devisingh Patil, Hon'ble President of India with H E Pravind Kumar Jugnauth, Vice Prime Minister and Minister of Finance & Economic Development of Mauritius; Hon. Showkutally Soodhun, Minister of Industry and Commerce of Mauritius along with other dignitaries at the India-Mauritius Business Meet



Accompanying the President, H E Pratibha
Devisingh Patil, as the leader of the Indian
business delegation to Mauritius was a matter of
proud privilege to me. President's support to the
business delegation is highly appreciated. The
DTA signed between India and Mauritius is
better than any pact signed with any other
country and it will go a long way in enhancing
trade and economic cooperation and opening up
untapped potential between these two countries
with long historical ties going back centuries.
This visit will usher in a new era for the Indian
trade & industry in Mauritius

Navin M Raheja Managing Director Raheja Developers Limited

Deutsche Bank was privileged and honoured to accompany HE The president of India on many Presidential delegations abroad, These trips were an excellent opportunity to showcase India's emergence as an economic superpower and helped build bridges with business community and people across the world.

Anand Rengarajan
Director- Head of Direct Securities
Services, India
Deutsche Bank AG



SOUTH KOREA & MONGOLIA

July 25-29, 2011

The visit was significant as South Korea and Mongolia are emerging as important trading partners of India in the Far East. Investment opportunities in India exist for Korean companies in almost all fields including SMEs, infrastructure, manufacturing and service sectors. The business delegation to South Korea was led by Mr Deep Kapuria, Chairman, Hi-Tech Gears Limited.

The Indian President's visit to Mongolia assumed added significance because it is not only a recognition of the important and historical ties between the two countries, but also signals a mutual desire to expand our bilateral relationship. The business delegation to Mongolia was led by Mr Ravi Bhoothalingam, Founder and Chairman, Manas Advisory.

South Korea





Highlights

This delegation reinforced the Indian presence in Korea through substantial investments. As a result more and more Korean companies are now interested in doing business with India.

The Indian Chamber of Commerce in Korea is keen to forge a formal alliance with Indian counterparts.

Investment opportunities in India exist for Korean companies in almost all fields including infrastructure, manufacturing and service sectors including SMEs.



Smt. Pratibha Devisingh Patil, Hon'ble President of India listening to the views of Indian business community on challenges and opportunities of doing business with Korea



Smt. Pratibha Devisingh Patil, Hon'ble President of India with members of Indian business delegation at the welcome reception hosted by the Embassy of India in Seoul



Mongolia

LY 29, 2011, ULAANBAATAR



L to R: Shri Mahadeo Singh Khandela, Minister of State for Tribal Affairs, Government of India; Smt Pratibha Devisingh Patil, Hon'ble President of India; Yo.Otgonbayar, Minister of Education, Culture and Science, Government of Mongolia during India-Mongolia Business Forum meeting in Ulaanbaatar

The objective of Hon'ble President's visit to Mongolia was to accelerate bilateral relations. Both sides discussed the possibility for deepening economic relationship. Three agreements were signed between the Governments to cooperate in Defence matters, Media Exchanges and Innovation

Both sides agreed to conclude an agreement through which the Government of India would give US 20 million \$ in aid to the Government of Mongolia for setting up India - Mongolia Joint Information Technology, Education and Outsourcing Centre in Ulaanbaatar City.

Highlights

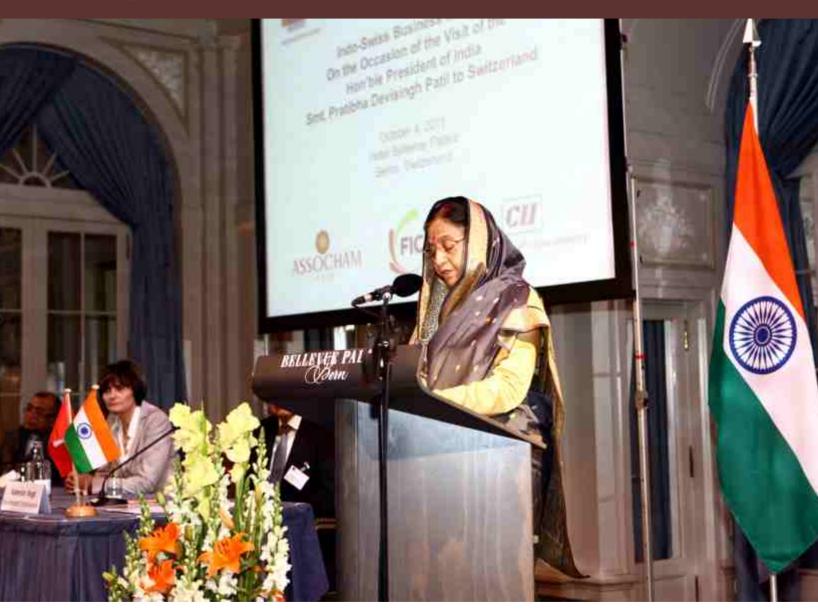


SWITZERLAND & AUSTRIA

September 30-October 7, 2011

An Indian business mission, led by Mr KK Modi, Chairman, Modi Enterprises, accompanied the Hon'ble President of India to Switzerland and Austria. The events were organised in close cooperation with Economiesuisse (the Swiss Business Federation), Swiss India Chamber of Commerce and Austrian Federal Economic Chamber (WKO). The business delegation comprised of 51 members representing 38 Indian companies.

Switzerland



Smt Pratibha Devisingh Patil, Hon'ble President of India addressing the Indo Swiss Business Meeting in Berne



This significant visit of the multi-sectoral Indian business mission to Switzerland further reinforced the existing bilateral relations. Key interactions with the Swiss potential partners at various interactive forums have resulted in some of the highly productive business leads, many of which are expected to fructify into a JV or a partnership agreement. Indian SMEs were invited to seriously consider joining the Swiss Vocational Education Training (VET) initiative which this government has been implementing at the private level, in India.

Another major benefit was the opportunity to attend sector specific talks on training, infrastructure and financial services and share first hand experience of the experts about the potential of cooperation between Indian and Swiss companies in these sectors.

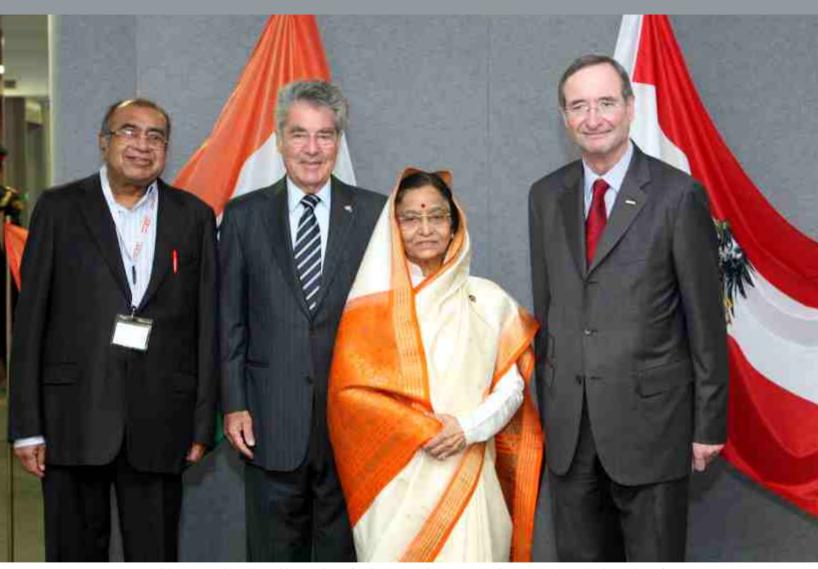


Smt Pratibha Devisingh Patil, Hon'ble President of India along with H.E. Ms Michelline Calmy Rey, President of Switzerland at the Indo Swiss Business Meeting in Berne





Austria



Smt. Pratibha Devisingh Patil, Hon'ble President of India along with HE Mr Federal Heinz Fischer, Federal President of Austria at the Indo Austrian Business Forum in Vienna. Also seen in the picture are Mr KK Modi, Chairman, Modi Enterprises (L) and Dr Christoph Leitl, President, Austrian Federal Economic Chamber (R)



The Presidents of India and Austria delivered the keynote addresses at the Indo Austrian Business Forum. With the exports to India at record level, both the Heads of States saw a great potential for the expansion of economic links. Interactions with the Austrian potential partners at various interactive forums were organized resulting in some highly productive business leads. For example, Lenzing Modi Fibers Project for 240,000 TPA Viscose Staple Fibers Plant is being set up at Patalganga in Maharasthra, in collaboration with M/s Lenzing

The visit was a great success and generated much needed visibility and interest towards the excellent existing opportunities for Indo Swiss and Indo Austrian cooperation.



Smt. Pratibha Devisingh Patil, Hon'ble President of India and HE Mr Federal Heinz Fischer, Federal President of Austria with the members of the Indian business delegation



President's foreign visits give impetus to mutual relations besides bringing stature to Indian businessmen. As part of delegations accompanying the President of India, I have met senior global leaders and gained valuable information on business opportunities and development. This is a view which is also shared by our colleagues, who have had the privilege to be accompany the Hon'ble President of India during her State visits.

KK Modi Chairman Modi Enterprises.

Not too long ago, the huge distance and language were the big considerations that separated the two continents from operating together...it is amazing how the situation has taken a U-turn with great opportunities overriding the two barriers.

Madhur Bajaj Vice Chairman Bajaj Auto Limited



SEYCHELLES & SOUTH AFRICA

April 28-May 4, 2012

A high powered multi-sectoral Indian business delegation, led by Dr V B Soni, Chairman, OIA, accompanied the Hon'ble President of India during her State visit to Seychelles and South Africa.

Seychelles



Smt. Pratibha Devisingh Patil, Hon'ble President of India taking a briefing meeting with the Indian business delegation which accompanied her to Seychelles



Highlights

The delegation got an important exposure at the "India-Seychelles Business Forum" organized by the Seychelles Chamber of Commerce and Industry in association with the Ministry of Foreign Affairs of Seychelles and the Indian High Commission. The delegation learnt of the focus of the Seychelles government on engaging in sustainable development and attracting foreign investments into Seychelles. Financial services, equipments, back office support services, digital warehousing, renewable energy, films etc. were highlighted as the sectors for cooperation with India.

The industry was also apprised of lines of credit of 10 million US \$ offered by India to Seychelles for developing self sustaining and revenue generating projects. The Business Forum was followed by the presentations on sectoral opportunities and strengths.



Smt. Pratibha Devisingh Patil, Hon'ble President of India, addressing the India - Seychelles Business Forum Meet.

South Africa



Smt. Pratibha Devisingh Patil, Hon'ble President of India with H. E. Mr Jacob Gedleyihlekisa Zuma, President of the Republic of South Africa and the First Lady of South Africa



The business delegates held meetings with their counterparts at a business forum where business opportunities across sectors in South Africa were discussed. The sectors outlined were pharmaceuticals, minerals, power, fertilizers, mining, sanitary wares, information technology, financial services, SMEs, project exports, renewable energy, garments, automotive parts etc.

Some key points which emerged were the possibility of the government opening up the power sector and the roll out of a specific coal Gasification project. There were discussions on progressively increasing access to procurement of generics in due course of time which in turn could increase exposure of India Pharma companies in this market.



Smt. Pratibha Devisingh Patil, Hon'ble President of India with H. E. Mr Jacob Gedleyihlekisa Zuma, President of the Republic of South Africa, H E Rob Davies, Minister of trade and Industry of South Africa, Mr Sachin Pilot, Hon'ble Union Minister of State for Communications and Information Technology, Government of India, at the India-South Africa Business Forum in South Africa



Smt Pratibha Devisingh Patil, Hon'ble President of India with H E Mr Jacob Gedleyihlekisa Zuma, President of the Republic of South Africa



To have led the 65 member strong Indian Businessmen's delegation accompanying the Honourable President of India to Seychelles and South Africa was a rare honour and privilege for me.

The goodwill generated by these visits is bound to have positive impact in promoting India's commercial interest in the two countries.

Dr V.B. Soni (Amb. Rtd.) Chairman Overseas Infrastructure Alliance (I) Pvt Ltd

I was honored to be a member of the business delegation led by Hon'ble President of India to Seychelles and to South Africa. What impressed me the most on this visit was the focus and attention the Hon'ble President gave to matters of economic and business interests. Despite the Hon'ble President's packed schedule the exclusive time that was provided through the trip by the Hon'ble President to the business delegates from India, understanding the possible areas of cooperation between countries, understanding the roadblocks if any that needed to be removed for more agile country to country collaboration on Economic issues and then appropriately positioning these matters with the heads of state and other dignitaries in the host country was extraordinary. I am positive that this focus by the Hon'ble President will truly not only be a benchmark for such visits by Heads of State but fast forward the economic cooperation between countries.

Swami Swaminathan
Chief Executive Officer and Managing Director
Infosys BPO





Organisations represented in the delegations

- Aargus Global Logistics Pvt. Ltd.
- 2. Abhijeet Group
- 3. Action Group
- 4. Adani Power Ltd.
- 5. Aditi International 6. Aditva Birla Group
- 7. ADV Metal Combine Pvt. Ltd.
- 8. Aeronautical Engineering and Research Organisation
- 9. Airtel Seychelles
- 10. Akash Ceramics Private Limited Limited.
- 11. Akash Pack Tech (P) Ltd
- 12. Akhandalamani Electricals & Construction
- 13. Al Maha Foods International Pvt. Ltd.
- 14. Al Mowaji Jewellers
- 15. Alpha Pest Management (A Joint venture with PCI-India), Mauritius
- 16. Alpine Housing Development Corporation Limited
- 17. AMBO Exports Ltd.
- 18. AMIRA FOODS INDIA LTD
- 19. Anandha Fabrications (CBE) P. Ltd
- 20. Angelique International Limited
- 21. Anjak Overseas
- 22. Annapurna Hing Pvt. Ltd.
- 23. APInvest, Govt. of AP
- 24. Apollo Hospitals Group
- 25. Arcelor Mittal
- 26. Ashok Leyland
- 27. Asiatic Colour Chem Ind. Ltd.
- 28. Atlas Cycles (Haryana) Ltd.
- 29. Aurobindo Bio-Pharma Co., Ltd
- 30. Autometers Alliance Ltd.
- 31. Azure Biz Consultants Pvt Ltd. (Visiting only Switzerland)
- 32. Bajaj Auto Limited
- 33. Balasore Alloys Limited
- 34. Bank of Baroda
- 35. Berger Paints India Ltd.
- Beyond Corporation (I) Pvt Ltd
- 37. Bhagat Group
- 38. Bhagwant University,
- 39. Bharat Forge Ltd.
- 40. Bharat Heavy Electricals Ltd.
- 41. Bharat Hotels Limited
- 42. Bharat Pumps & Compressors Ltd
- 43. Bharti Enterprises
- 44. Bhilai Engineering Corpn. Ltd.
- 45. Binani Group of Industries
- 46. Bohra Industires Ltd.

- 47. Boving Fouress Ltd
- 48. British Biologicals
- 49. C & C Constructions Ltd
- 50. C Ahead Info Technologies India Pvt
- 51. Cadila Pharmaceuticals Ltd
- 52. Cambridge Institute of Technology
- 53. Camlin Ltd.
- 54. Canara Bank
- 55. CASE Group
- 56. Chandra Proteco Limited
- 57. Chatterjee International Centre
- 58. Christian Dior India
- 59. Citi Bank NV
- 60. Claris Life Sciences Limited
- 61. Coca Cola India Inc
- 62. Core Projects & Technologies FZE
- 63. Cosmos International Ltd
- 64. Cosmos Prime Projects Ltd.
- 65. Crane Global Solutions Limited
- 66. Crane Group, India
- 67. D.Y. Patil Group
- 68. Darby Asia Investors (India) Pvt. Ltd.
- 69. Dawar Footwear Industries
- 70. DCM Shriram Consolidated Limited
- 71. Deutsche Bank, Mumbai
- 72. Dewa Projects
- 73. DQ Entertainment International Ltd
- 74. Dunar Foods Limited
- 75. Durgapur Steel Plant
- 76. Dynamic Logistics
- 77. Eastern Coalfields Ltd
- 78. Educomp Solutions Limited
- 79. Elcomponics Sales Pvt Ltd
- 80. EPIL
- 81. ERM India Private Limited
- 82. Essar Global Limited
- 83. Essar Shipping & Logistics Ltd.
- 84. Essar Steel Caribbean Limited
- 85. ESSAR Vietnam Steel Corporation
- 86. Essel Packaging Limited
- 87. Evalueserve Business Consulting Co., Ltd
- 88. Exim Bank
- 89. Feedback Consulting
- 90. Fives Cail KCP Ltd
- 91. FML Ship Management Ltd.
- 92. Forefront Technologies Pvt Ltd
- 93. Fortis Clinique Darne, Mauritius
- 94. Foxmandal Little (Indian Solicitors and Advocates)



- 95. Freeplay Energy India Pvt Ltd
- 96. Futurelinks International (I) P Ltd.
- 97. Gefcee Group
- 98. Genetix Biotech Asia Pvt. Ltd.
- 99. Geneva Industries Limited
- 100. Glenmark Pharmaceuticals
- 101. Global Steel Holdings Limited
- 102. GMR Kamalanga Projects Ltd.
- 103. GNG Group
- 104. Godfrey Phillips Indian Ltd
- 105. Godrej & Boyce Manufacturing Co., Ltd
- 106. Grassroots Trading Network for Women
- 107. Gulf Star Industries
- 108. Gupta H C Overseas (I) Pvt Ltd
- 109. Hallmark Infrastructure.
- 110. Harley Medical Centre
- 111. HBN Homes Colonisers Pvt. Ltd.
- 112. HCL Infosystems
- 113. HCL Technologies Ltd.
- 114. Hewlett Packard India Ltd
- 115. Hinduja Group (Europe)
- 116. Hindustan Pulverising Mills, Delhi
- 117. Hispano Carrocera S A, Spain
- 118. Hissan Trading India Pvt. Ltd.
- 119. Hi-Tech Gears Limited
- 120. Horizon Group of Companies
- 121. HSBC
- 122. Huawei Telecommunications India Pvt. Ltd.
- 123. ICICI Bank
- 124. IFCI Limited
- 125. IKF Technologies ltd.
- 126. IL&FS Transportation Networks Ltd
- 127. IMT-Centre For Distance Learning
- 128. Indian Institute of Finance.
- 129. IndianOil (Mauritius), Mauritius
- 130. Indo Asian Fusegear Ltd.
- 131. Indo China Impex
- 132. Indraprastha Apollo Hospitals
- 133. Infosys BPO Limited
- 134. Infosys Technologies Limited
- 135. Innovation Center for Applied Nanotechnology (I-Can Nano)
- 136. Institute of Chartered Accountants of India
- 137. Intercontinental Consultants and Technocrats Pvt. Ltd.
- 138. Ishan International Pvt Ltd
- 139. ITC Infotech Limited
- 140. J K Organisations
- 141. J K Tyre & Industries Ltd
- 142. JAAS TOURISM LLC
- 143. Jaguar Overseas Limited
- 144. Jindal Africa
- 145. JK Fashions Pvt. Ltd
- 146. JKR INTERNATIONAL LLC
- 147. JSW Steel Limited

- 148. K J Infrastructure Projects (I) Pvt.Ltd, K J's Educational Institute
- 149. Kapadia Group of Companies
- 150. KEC International Ltd.
- 151. King Technology Solutions & Technocrats Consulate Consultancy Services
- 152. Kirloskar Brothers (Thailand) Limited
- 153. Kohinoor Foods Limited
- 154. Kottayam Port & Container Terminal service Ltd
- 155. KPMG India Private Limited
- 156. Lao Agar International
- 157. Lao SPG CMC Mining Co Ltd.
- 158. Larsen & Toubro Ltd.
- 159. Leverage Capital Pvt Ltd
- 160. LMW Textile Machinery Co., Ltd.
- 161. Lohia Securities Limited
- 162. LT Foods Ltd
- 163. Lucky Exports
- 164. M/s BEML Limited Shanghai Representative Office
- 165. Mahanagar Telephone (Mauritius Mauritius)
- 166. Mahendra College Of Engineering
- 167. Mahindra & Mahindra Ltd. (Fes)
- 168. Majik Meddicare Private Limited
- 169. Manas Advisory
- 170. Marvis Pvt. Ltd.
- 171. Maytas Infra Limited
- 172. McCoy Watch Company
- 173. Mi-Ace CNC Machinery Co., Ltd
- 174. Micro Industrial Corporation
- 175. Mideast Integrated Steels Limited
- 176. Ministry of Water Resources
- 177. Mishra Ispat Private Ltd.
- 178. MMTC Ltd.
- 179. MMTC Transnational Pte Ltd
- 180. Mohan Mutha Exports Pvt Ltd
- 181. Mokul Group Of Companies
- 182. Morgan Walker Solicitors
- 183. Nandan Steels and Power Ltd
- 184. Nestlé (Visiting only Switzerland)
- 185. NIIT Limited
- 186. Nirmal Seeds, India
- 187. Novelis Asia (Aditya Birla Group)
- 188. O'DOWELLS House of Jewels
- 189. ONGC Videsh Ltd. (OVL)
- 190. Overseas Infrastructure Alliance (I) Pvt Ltd
- 191. OVL, Damascus
- 192. P D Realtors Pvt Ltd
- 193. Paradise Polymers Pvt Ltd
- 194. Pearl International
- 195. Peepul Capital
- 196. PME Power Solutions (India) Limited
- 197. Praj Industries
- 198. Prodigy Business Solutions, India
- 199. Punj Lloyd

200. Punjab National Bank (International) Ltd.

201. Purbasa Nirman Udyog Pvt. Ltd.

202. Qick Televentures FZE

203. R R Kabel Ltd.

204. R.R.Mahajan Enterprises Private Limited

205. Raheja Developers Limited

206. Rai Foundation.

207. Rajkumar Impex P Ltd.

208. Rashtriya Chemicals & Fertilizers Ltd

209. Ravi Energie

210. Raymond Ltd

211. Renovision Exports, India

212. Rippsons

213. RLS Inc.

214. Roli Impex Pvt Ltd

215. Royal Chains

216. RP Group of Companies

217. Ruchi Soya Group

218. Ruparel Enterprises Ltd

219. Saboo Sodium Chloro Limited

220. Sai Soft Securities Ltd

221. Samrat Beverages

222. Samrat Beverages

223. Sandhu Group of Companies

224. Sanskruti Infrastructure and Developers Pvt Ltd

225. SARC & Associates

226. Sealings & Jointings

227. Seftech India Pvt. Ltd

228. Self Employed Women's Association (SEWA)

229. SEPL International, Mauritius

230. Shahnaz Husain Group of Companies

231. Shikhar Travels (India) Pvt. Ltd.

232. Shivsu Canadian Clear Waters Technology Pvt.ltd

233. Shobhit University, New Delhi

234. Shree Krishna Transways and Logistics (India) Pvt. Ltd. (SKTLIPL)

235. Shyam Telecom Ltd.

236. Siddho Mal & Sons

237. SLN Technologies Pvt. Ltd.

238. Software Labs, Mauritius

239. Solo Energy Pvt Ltd

240. Soma Enterprises Limited

241. Sri Rajeswari Oil Traders

242. SSRA Consulting Pvt Ltd., New Delhi

243. Standard Chartered Bank

244. State Bank of India

245. State Bank of Patiala

246. Steel Authority of India Limited

247. STEP ENERGY INC

248. Steria Group

249. Styl Rite Optical Industries

250. Su-kam Power Systems Ltd.

251. SUN Group

252. Sun International

253. Sun International Pvt Ltd

254. Sundram Fasteners Limited

255. Sunflower Information Technologies Pvt Ltd

256. Suryakant Kakade Group of Companies

257. Suzlon Group of Companies

258. Suzlon Wind Energy South Africa Pty Ltd

259. Tashee Group

260. Tasty Dairy Specialities Limited

261. Tata Consultancy Service

262. Tata Consultancy Services Italia srl

263. Tata Motors Ltd.

264. Tata Steel

265. Technospark Industries India (P) Ltd. Bangalore

266. Tega Industries

267. The Chemon Group

268. The Institute of Civil Engineers (India)

269. The New India Assurance Co. Ltd

270. Thermax Ltd

271. Times of India

272. Titagarh Wagons Ltd.

273. Torrent Pharmaceuticals Ltd

274. Trade Next M Money Services Pvt Ltd

275. Trigyn Technologies Ltd

276. TSS Projects & Industries Pvt. Ltd.

277. Tulip Infratech Pvt. Ltd.

278. TVS & Sons Ltd

279. TVS Motor Company Ltd.

280. Union Bank of India

281. Union Batteries Private Limited

282. United Phosphorus Limited

283. Universal Empire Infrastructure Ltd.

284. UP Hotels Limited

285. Vaidya and Associates Textile Consultants Pvt Limited

286. Valiant Pacific LLC

287. Varun Industries Ltd.

288. Victor Cables Corporation Ltd

289. Videocon Group

290. Vietnam Alliance Minerals Ltd.

291. Vinit Gloves MGF Pvt Ltd

292. Virgo Consultants Private Limited

293. VK Consé

294. WAPCOS

295. Wendt India Ltd

296. Wipro Technologies Ltd

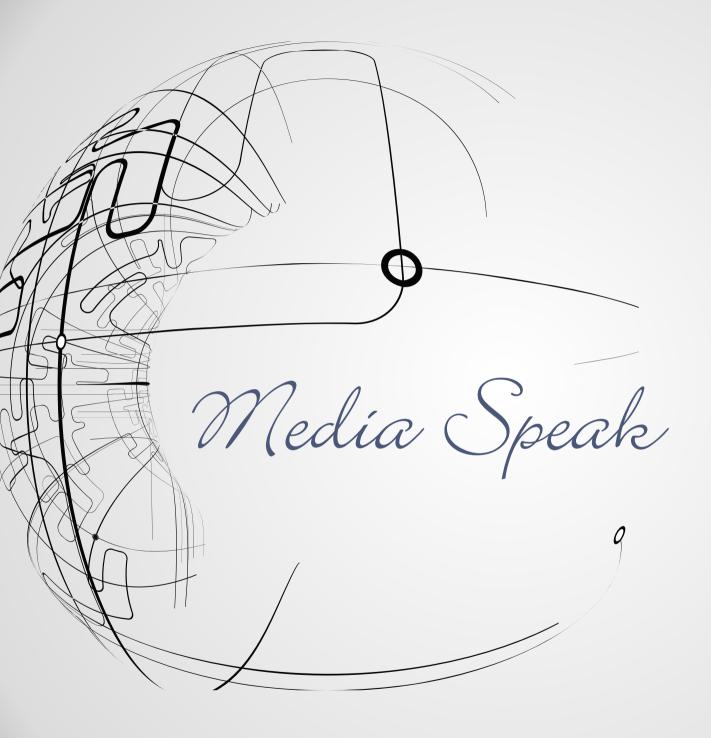
297. WMAL Industries

298. Wockhardt Limited

299. World Art Works India Pvt Ltd

300. World BPO Forum & Chairman WICS





adian technol

India, Chile sign four pacts

SANTIAGO: India and Chile on Monday signed four agreements on the third and final eg of President Pratibha Patil's 12-day state visit to Latin America. As a gesture of goodwill, India donated Rs. 25 lakh to the Mayor of Santiago for the maintenance of a shi

to Mahatma Gandhi, Jas harlal Nehru and Rabind nath Tagore at Plaza de

The bilateral agreemen signed in the presence of Ch lean President Michelle Ba chelet and Ms. Patil were in the areas of air services, sci ence and technology, Antarctica expeditions and sports cooperation. A Phytosanitary and Sanitary (for quality and standardisation in food and commodities) pact that was expected to be signed, was not

Chile, the fifth largest pro-

with Ms. Bachelet as "meaningful and constructive," President Patil expressed the hope that this would help further diversify the institution-

preferences on 178 Chilean items, while Chile cuts duties on 296 items.

Chile is the first country in

Piracy: India to Work with Seychelles Victoria (Seychelles): In the backdrop of the menace posed by Somali pirates in the Indian Ocean, India on

Sunday said it was de-

India-Poland pacts on healthcare, tourism More scope for expansion of bilateral trade, says Kaczynski

MoU on solar energy

with Cyprus

India to work with Seychells to combat piracy in Indian Ocean



India, Vietnam agree to work closely to root out terrorism

India, Vietnam can tap new areas of cooperation, says Pratibha

India, Spain sign trade pact Focus on technological exchange and expertise

MARRIS: India and Spain on Wednesday signed a trade wednesday signes expected to agreement that is expected to boost bilateral ties in six cruboost bilateral ties in six cruboost bilateral ties in six cruboost bilateral boost bilateral ties in six eru cial sectors.

"In the sectors of the sector of the se

ane agreement was scaled in the presence of President ratibhs Pall and Spanish ratibhs Pall and Spanish rime Minister Jose Luis Ro-iriuez Zapatero and the re-pective government pade repressant-time.

a business with bilateral

wis growing, crossing \$

Visit successful

Addressing Indian

Council. The President was accorded a ceremonial wel-

come at the Musharif Palace by Al Nahyan. The Heads of State dis-

security, energy security as

particularly food processing. The two leaders sought a strategic relationship in edu-cation and science and technology. A discussion on this

by the UAE president. The leaders agreed that specific proposals in this reg mission. Satisfied with the

growing

petroleum sector. Among other to invest in infrastructure, particularly railways. A proposal related to the reduction of highplants was also discussed

and Economic Co-operation between Cyprus and India' at Nicosia in Cyprus on Friday. — PTI visit to India and Patil is will be Indian technology

and engineering partners for setting up turnkey solar energy plants in high-level business delevation of partners and engineering partners for setting up turnkey solar energy plants in high-level business delevation of partners and engineering partners is more important and a high-level business delevation of partners and engineering partners is more important and a high-level business delevation of partners and engineering partners is more important and a high-level business delevation of partners and engineering partners is more important and a high-level business delevation of partners and engineering partners is more important and a high-level business delevation of partners and engineering partners is more important and a high-level business delevation of partners and engineering partners is more important and a high-level business delevation of partners and engineering partners is more important and a high-level business delevation of partners and engineering partners are more important and a high-level business delevation of partners and engineering partners are more important and a high-level business delevation of partners are more important and a high-level business delevation of partners are more important and a high-level business delevation of partners are more important and a high-level business are more important and a high-level busi WS A DEAL: In the presence of President Pratible.

Profit and Spanish Pains Minister Law Late

Pratibha Patil attends a business meeting 'Perspectives for

IN ABU DHABI TRIBUNE NEWS SERVICE

Security was the buzzword on the first day of talks between President Paril and the UAE President Khalifa bin Zayed Al

cussed the possibility of enhanced cooperation in ood

lso regional security. Home Minister P Chidambram is learnt to have extended an invitation to his UAE counterpart for the sign-

ing of an agreement on secu-

was particularly well-received should be taken up in detail in Abu Dhabi by the Joint Com-

cost of setting up desalination

Patil's suggestion that this could be a subject of joint research between the two President Prutibha Devixingh Pattl calling on Vietnam President Nguyen Minh Triet at the Presidential Palace in Hanoi of Wednesday, (UNI)

indian technolog

"Chile can be a platform for India in Latin America or India in Latin Americas
as we have all the necessary required infrastructure — roads, ports, business into the entire Latin America, The Chilean President, Ms Michelle Bachelet, said after hosting a ceremonial welcome to President, Ms Pratibha Patil, at the imposing La Moneda

The Chilean President also favoured going a step ahead of the Preferential ahead of the Preferential Trade Agreement (PTA) and forging a Free Trade Agreement with India as she sought diversification of bilateral trade and investment basket to give a greater fillip to the trade between the two coun-

But Indian officials felt that the existing trade pact (PTA) was working well and could be taken for-

"It (FTA) is one of the



women Presidents meet

person and a close friend,"
Ms Patil is said to have
remarked when asked
about Ms Bachelet, a 56-

stantly talking to each Ms. Bachelet, who speaks Spanish, English, German, Portuguese

Pratibha sees need for a 'new silk route' President on a State visit to Mongolia with businessmen

India pledges major financial package for Seychelles

President: Join

will be Indian technology

S Africa, India to boost trade ties

PRETORIA, May 2 (PTI): India and South Africa, whose ties have acquired a "robust and dynamic" character, today decided to expand cooperation in a number of fields like power, IT, health, tourism and in-

frastructure development. stated by President

today has acquired a robust and dynamic character, to assume the dimension of a strategic partnership... Todays discussions with President Zuma were wide-ranging and covered bilateral, regional and international issues of mutual inter-

est," she said. She said India is interested in working closely with the government of South

pecially infrastructure developments and economic the area of trade and economic opment, training, trade relations and tourism, he said.

To boost its infrastructure programme, South Africa wishes to enhance skills in the areas of engineering, information and communication technology, computer science, finance, economics and accounting, Zuma

existed which are needed to be fully explored, particularly in

Indian companies are investiing in capacity building by systematic training of South Afril of South Africa, she said, adding a business delegation was 10%, 007 27

also accol Pratibha and Hu discussed a host of bilateral issues a greater and ways and means to strengthen the relationship



istry, and said peo-Indian origin have

Patil pitches for India agreed INDIA, Seath Africa and India agreed INDIA, THREE PACTS India, UAE to sign security cooperation agreement soor cooperation agreement soon



President Pratibha Patil with her Chinese counterpart Hu Jie Juring her ceremonial welcome in Beijing on Thursday

PRESIDENT Pratibha Patil on Thursday met her Chi-nese counterpart Hu Jintao and discussed bilateral is and discussed bilateral is-lates as the two countries signed three pacts to en-mance bilateral cooperation. Path, the first indian bend of state to visit China in a de-cade, was accorded a session in the countries of the con-nial welcome by Ha at the Great Hall of the People. Damp weather forced au-thorities to shift the venus of the corremonal, wickcome

Pratibha, the fi Indian head of state to visit China in a deci ceremonial welcome by the Great Ha

the People

investment destination TRIBUNE NEWS SERVICE

India's economic aspirations and strong growth make it an ideal destination for foreign investment, President Pratibha Patil told members of the Abu Dhabi Chamber of Commerce at an engagement

in on Tuesday. She underlined that India had embarked on an ambitious programme of disinvestment in public ber of special openia Zones bein tup n India, she invited it vestment in the onomic infrastructure sector as well. The head of the business del-

egation accompanying the

President on her

Natrajan suggested that longterm visa should be provided to Indian investors as

incentive to invest in Dubai. He added that relations between investors of the two countries should be strengthened by closer cooperation

and greater interaction. All religions of the world unite- this was the President's second message in

disinvestment dents of Indian schools from the UAE at the Abu Dhabi Indian School, the President advised them to build friendships and develop the ability to work constructively as a team. She opined that education was not merely necessary to secure a job but an investment into the

future and a way to

on an ambitious

programme of

President Pratibha Islamic Centre, the President said that it was a tribute to the Patil underlined that collective efforts of the Indi-India had embarked an diaspora and would serve as a cultural bridge between India and the UAE, She urged the members of the Centre to highlight among the community the close and friendly ties between the two nations. The foundation stone for the Centre was laid by India's prime minister late Indira Gandhi in 1982. Patil said "unity in diversiwas the hallmark of both the societies.

The President then arrived in Dubai to a grand reception given by the Indian comm

About











The Associated Chambers of Commerce and Industry of India

The Associated Chambers of Commerce and Industry of India (ASSOCHAM) is the umbrella body of chambers of commerce in India. ASSOCHAM initiated its endeavour of value creation for Indian industry in 1920. ASSOCHAM has in its fold more than 400 Chambers and Trade Associations, and serving more than 4,00,000 members from all over India representing interests of trade and commerce in India, & interacting with the Government of India on policy issues, liaisoning with their international counterparts to promote trade between India and other nations.

ASSOCHAM has emerged as the fountainhead of Knowledge for Indian industry deriving its strength from its Promoter Chambers & other Industry/Regional Chambers/Associations spread all over the country. Through its heterogeneous membership, currently ASSOCHAM has more than 100 National Councils covering the entire gamut of economic activities in India. It has been especially acknowledged as a significant voice of Indian industry in the field of Corporate Social Responsibility, Environment & Safety, Corporate Governance, Information Technology, Biotechnology, Telecom, Banking & Finance, Company Law, Corporate Finance, Economic and International Affairs, Tourism, Civil Aviation, Infrastructure, Energy & Power, Education, Legal Reforms, Real Estate and Rural Development to mention a few.

As a representative organ of Corporate India, ASSOCHAM's mission is to impact the policy and legislative environment so as to foster balanced economic, industrial & social development It has always laid impetus on building a broad consensus on fiscal discipline & prudence. Various committees of ASSOCHAM have organized dedicated sessions on emerging areas of contemporary importance viz. Wealth Maximization, Mergers & Acquisitions, Nanotechnology & Biotechnology, BPO & KPO, VAT, Corporate Governance, Renewable Energy & Public Private Partnership. The Chamber has addressed itself to the key areas like India as Investment Destination, Achieving International Competitiveness, Promoting International Trade, Corporate Strategies for Enhancing Shareholders & Stakeholders Value, Government Policies in sustaining India's Development, infrastructure development for enhancing India's competitiveness, Building Indian MNCs, Role of Financial Sector the Catalyst for India's Transformation.

ASSOCHAM has geared itself to leverage its strength of its exhaustive understanding of various global markets and provides strategies and opportunities to its members for overall development and optimized usage of 'Knowledge Based Resources'.

ASSOCHAM strongly urges the policy makers, business houses/entrepreneurs and students (the future of India) to grasp the golden opportunity of leading the country in the resurgent India.

Corporate Office

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The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the growth of industry in India, partnering industry and government alike through advisory and consultative processes.

CII is a non-government, not-for-profit, industry led and industry managed organisation, playing a proactive role in India's development process. Founded over 117 years ago, it is India's premier business association, with a direct membership of over 7000 organisations from the private as well as public sectors, including SMEs and MNCs, and an indirect membership of over 90,000 companies from around 400 national and regional sectoral associations.

CII catalyses change by working closely with government on policy issues, enhancing efficiency, competitiveness and expanding business opportunities for industry through a range of specialised services and global linkages. It also provides a platform for sectoral consensus building and networking. Major emphasis is laid on projecting a positive image of business, assisting industry to identify and execute corporate citizenship programmes. Partnerships with over 120 NGOs across the country carry forward our initiatives in integrated and inclusive development, which include health, education, livelihood, diversity management, skill development and water, to name a few.

The CII Theme for 2012-13, 'Reviving Economic Growth: Reforms and Governance,' accords top priority to restoring the growth trajectory of the nation, while building Global Competitiveness, Inclusivity and Sustainability. Towards this, CII advocacy will focus on structural reforms, both at the Centre and in the States, and effective governance, while taking efforts and initiatives in Affirmative Action, Skill Development, and International Engagement to the next level.

With 63 offices including 10 Centres of Excellence in India, and 7 overseas offices in Australia, China, France, Singapore, South Africa, UK, and USA, as well as institutional partnerships with 223 counterpart organisations in 90 countries, CII serves as a reference point for Indian industry and the international business community.

Confederation of Indian Industry
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23, Institutional Area, Lodi Road, New Delhi – 110 003 (India)
T: 91 11 24629994-7 F: 91 11 24626149
E: info@cii.in W: www.cii.in

Reach us via our Membership Helpline: 00-91-11-435 46244 / 00-91-99104 46244





Federation of Indian Chambers of Commerce and Industry

Established in 1927, FICCI is the largest and oldest apex business organisation in India. Its history is closely interwoven with India's struggle for independence, its industrialization, and its emergence as one of the most rapidly growing global economies. FICCI has contributed to this historical process by encouraging debate, articulating the private sector's views and influencing policy.

A non-government, not-for-profit organisation, FICCI is the voice of India's business and industry.

FICCI draws its membership from the corporate sector, both private and public, including SMEs and MNCs; FICCI enjoys an indirect membership of over 2,50,000 companies from various regional chambers of commerce.

FICCI provides a platform for sector specific consensus building and networking and as the first port of call for Indian industry and the international business community.

Our Vision

To be the thought leader for industry, its voice for policy change and its guardian for effective implementation.

Our Mission

To carry forward our initiatives in support of rapid, inclusive and sustainable growth that encompass health, education, livelihood, governance and skill development.

To enhance efficiency and global competitiveness of Indian industry and to expand business opportunities both in domestic and foreign markets through a range of specialised services and global linkages.

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Fax: 011-2332 0714, 2372 1504 Email: ficci@ficci.com Website: www.ficci.com









